

Showcase & Awards Dinner Run Sheet - **DRAFT 22/7/14**

National Maritime Museum, Darling Harbour, 16 September 2014

Time	Topic	Speaker	Content Guide
Tuesday 16 September			
8:30	Arrival		Tea & Coffee available and Showcase of Top 30 Exhibitors to have displays ready by 8:30am
9:00	Welcome	MC - John O'Brien	Overview of the day
9:05	Formal Welcome and Sydney's Technology Innovation Hubs	Clover Moore Lord Mayor of Sydney (TBC)	<ul style="list-style-type: none"> • Lord Mayor to welcome the delegates • Detail Sydney's initiatives to become a more efficient city through energy and water utilisation and effective town planning. • Also detail Sydney's commitment to innovation and support of numerous innovation hubs
9:20	KEYNOTE: Australia's Innovation Ecosystem	Doron Ben Meir CEO, Entrepreneurs Infrastructure Program (TBC)	<ul style="list-style-type: none"> • Provide overview of Australian innovation success stories • How entrepreneurs can best succeed • Government programs to support entrepreneurs
9:40	Australian Success Stories Panel	Giles Bourne, CEO, BluGlass - 2013 Winner Steve Cahill, CEO, enLighten Australia - 2012 Winner Taffy Horwood, CEO, SMAC Technologies - 2011 Winner	<ul style="list-style-type: none"> • Panel session discussing how to build successful technology businesses • Keys to success • Traps to avoid • How to enter international markets
10:10	Korean Showcase	Introduction to Korean market and showcase of three Korean delegate companies: <ul style="list-style-type: none"> • Econity • Dong-Il Canvass • Korea Water Tech 	<ul style="list-style-type: none"> • Current Green Growth and cleantech investment trends in Korea • Advantages for Australian companies in looking at Korea – partnership with global manufacturers etc • Company presentations to provide overview of technologies and what they are seeking in Australia
10:50	BREAK		With Top30 and Korean Delegation Showcase Exhibition
11:20	Semi Finalist Showcase - Session 1 - Water, Energy and Built Environment	Jointly chaired by industry associations	<ul style="list-style-type: none"> • Semi Finalists each provided with approx 5 minutes to present their companies and technologies • Final timing dependent on number of presenters
12:05	Semi Finalist Showcase - Session 2 - Food, Manufacturing & Mining	Jointly chaired by industry associations	<ul style="list-style-type: none"> • Semi Finalists each provided with approx 5 minutes to present their companies and technologies • Final timing dependent on number of presenters
12:50	LUNCH		Stand-up networking lunch Top 30 and Korean Delegation Showcase also available
1:35	Principal Sponsor Overview	Navin Kumar Autodesk	Autodesk to have 5 minutes to introduce their involvement in cleantech to start the session.

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1:40	Finals Judging	John O'Brien to Chair	<p>Room to have judging tables opposite the main stage with table mikes available</p> <p>One of the judges to first explain the process and what they are looking for</p> <p>Then each Finalist gets to give a 5 minute presentation (5 slides) and then have 3 minutes of Q&A with the judges.</p> <p>Judges to retire and decide on the Winner during Investor Connect Session.</p> <p>Presentation Order will be alphabetical</p> <p>Maximum 12 Finalists presenting.</p> <p>If 3 finalists for a specific category then the judges will only ask the top two to present.</p> <p>Potential to have two interrogators (Mark Bonnar and Mark De Ambrosis?) to allow the judges to focus on scoring</p>																
3:20	BREAK		With Top30 and Korean Delegation Showcase Exhibition																
3:40	KEYNOTE: Asian Cleantech Marketplace - Opportunities for Australian Companies	Patrick Chan Asian Cleantech Marketplace, Singapore	<ul style="list-style-type: none"> • Overview of the Asian Cleantech Marketplace program • Case studies of successful technology market entry • Opportunities for Australian technology companies. 																
4:00	Investor Connect Session		<p>Investor Tables with seven booked meetings of 8 minutes each (with 2 minutes for each transition). Potential Investor Participants are:</p> <table border="1"> <tbody> <tr> <td>SXVP</td> <td>Innovation Capital</td> <td>MH Carnegie</td> <td>AWE Energy</td> </tr> <tr> <td>Pacific Channel</td> <td>One Ventures</td> <td>ClimateBridge Ventures</td> <td>SIM VSE</td> </tr> <tr> <td>Sydney Angels</td> <td>Innovation Bay</td> <td>CEFC</td> <td>WilsonHTM</td> </tr> <tr> <td>ANZ Bank</td> <td>Entrepreneurs Infrastructure Program</td> <td>CHECK SCN LIST FOR OTHERS</td> <td></td> </tr> </tbody> </table> <p>Tea and coffee served throughout this period.</p>	SXVP	Innovation Capital	MH Carnegie	AWE Energy	Pacific Channel	One Ventures	ClimateBridge Ventures	SIM VSE	Sydney Angels	Innovation Bay	CEFC	WilsonHTM	ANZ Bank	Entrepreneurs Infrastructure Program	CHECK SCN LIST FOR OTHERS	
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			Industry Associations and Competition Partners will also be available during this session to discuss industry needs with companies and others. These partners may also have display tables available all day																
5:15	Investor Panel	Panel of investors Marc Newson to chair	Providing feedback on company presentations from this morning and company meetings at Investor Connect What are they looking for - some examples of what is attractive and what creates problems for them - using the Top30 as examples wherever possible.																
5:40	Wrap Up and Thank yous	John O'Brien																	
5:50	Showcase Ends																		

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AWARDS DINNER			
6:00	Pre-Dinner Drinks		On HMAS Vampire
7:00	Guests seated		
7:10	Welcome and Introduction	James O'Loghlin	Particular thanks to Dept and Autodesk as sponsors Also mention partners and we'll have slides Mention by name those partners that have taken tables Mention that Peoples Choice Award voting is still open and will be until the main course is served
7:20	Entre served		
7:35	Introduce Minister	James O'Loghlin	
7:38	Welcome from	Hon Ian Macfarlane MP, Minister for Industry (TBC)	Particular welcome to Korean and Singaporean guests Special mention of Ministry of Environment senior delegates
7:55	Introduce Autodesk	James O'Loghlin	
7:56	Welcome from Principal Sponsor	Navin Kumar, Autodesk	Brief welcome and overview of why Autodesk is backing cleantech globally Navin to announce winner of Alumni Award
8:05	Thanks for speakers	James O'Loghlin	Reminder to vote for Peoples Choice - 10 mins left
8:10	Mains Served		
8:35	Industry Award Winners Announced	James O'Loghlin	For each of the Six Industry Awards, the Finalists will be introduced on the screen by JOL For each Award the applicable industry association will be invited to the stage to present the award JOL to announce the Winner JOL to interview the Winner on stage Detailed Run Sheet Notes to be provided
9:05	Desert served		
9:20	Peoples Choice and Australia Winner Announced	Hon Ian Macfarlane MP, Minister for Industry (TBC)	JOL to MC Minister to make announcements Navin Kumar to hand over the awards
9:35	Wrap and Thank Yous	John O'Brien	
	Photos for All Winners with Minister, Autodesk and JOL Photo of all Judges		
	Tea & Coffee served		Last drinks at 11pm
11:30	Event concludes		